Phoenix and Central Arizona Edition

Builder/Architect

Lenzmeier Construction, Inc.

Precision-Built Executive Custom Homes

Custom wood and iron doors invite you into this dining room with groin vault ceiling and distressed maple wood floors. Venetian plaster finish on ceiling and walls contributes to this room's elegant presentation.

PHOTO BY JERRY PORTELLI PHOTOGRAPHY

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dreams in the warmer climate of Arizona, where he began by contracting his services to area builders. In 1984, encouraged by friends and business associates, Steve formed his own company, Lenzmeier Construction.

"In the beginning," Steve points out, "we were primarily involved in remodeling and renovation projects. And while we will still undertake major renovation or whole-house remodeling projects, the focus of our activities has turned to the construction of

Left: This gourmet kitchen leaves nothing to be desired. Custom alder cabinets with integrated wood twin refrigerator panels, combined with top-of-the-line stainless steel appliances, meet the needs of the serious chef or the busy executive.

Below: Steve Lenzmeier, president of Lenzmeier Construction, Inc.

Every executive custom home or major remodeling project done by Lenzmeier Construction begins the same way, with an interview. And while it is customary for home buyers to interview potential builders, Steve Lenzmeier, president of Lenzmeier Construction, Inc., feels it is equally important to the success of the project for the builder to interview the client as well. "It's a two-way street," Steve explains. "A close working relationship develops as the project evolves, and it is imperative that both builder and buyer share a vision for the project." Steve recognizes that he may not be the right builder for every client, but as he puts it, "If it is a home that you plan to live in for a long time, we may be the right builder for you because we focus on quality, low maintenance and building lasting value into each home." In fact, the vast majority of homes built by Lenzmeier Construction are still occupied by the original client.

Steve Lenzmeier's philosophy toward construction grew out of his roots in North Dakota working as a carpenter for a smaller general contractor. Steve's specialty was the exacting trade of finish carpentry, but the work environment at the smaller general contracting firm enabled him to be involved in a wide variety of construction activities. As Steve became more knowledgeable about the various building processes, he continued to view them through the discriminating eye of a finish carpenter. In 1979 Steve decided to pursue his career

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Reprinted from Builder/Architect, a monthly trade publication for residential builders and architects in over 80 U.S. markets.

Beam coffered ceiling with medallion accents and indirect lighting defines this master bedroom that offers easy access to pool and patio areas.

PHOTO BY JERRY MORELLI PHOTOGRAPHY

With a 360-degree view of city lights and desert mountains, this 5,693-square-foot Lenzmeier custom home located in Las Sendas incorporates beauty and efficiency. 12-inch Arxx block exterior walls produce an R-50 insulation factor to ensure interior comfort and low energy costs in any season.

With 1,285 square feet of patio space, this outdoor living environment allows for multiple seating areas. Sliding pocket doors open fully to create a dramatic connection between the interior living space and the patio's natural Cantera fireplace.

executive custom homes." Lenzmeier Construction represents a successful company built on referrals. Virtually all of Steve's clients have come to him through referrals from previous clients and architects, designers and other building professionals who have teamed with Lenzmeier Construction on a project.

One of the keys to a successful building project, Steve points out, "...is to begin with a trusting relationship and continue to build on that trust as the job progresses." This atmosphere of trust extends past the builder and client to the entire team of trade professionals and experts that Steve assembles for each project. Steve states, "We encourage client involvement throughout the building process to ensure that they understand how their vision is unfolding. True custom construction is an evolving process and our clients are open to my suggestions regarding changes or improvements as the design takes form. The client is welcome on site at any time and we conduct walk-throughs so that they may monitor progress, get a feel for the space, and make their own suggestions to improve the final design."

The precision of Lenzmeier Construction is immediately noticeable when visiting the job site. It is neat, clean and orderly! Steve states, "I maintain a jobsite work environment that respects the professionalism of our carefully selected trade partners and enables them to do their best work. Our team of subcontractors are experts in their fields with proven track records to get the job done right the first time. And," Steve adds with a smile, "they are almost as picky as I am!"

Lenzmeier's insistence on precision and quality can be seen in his approach to energy efficiency. Typically, Steve recommends a 12-inch structural wall built of Arxx insulated concrete block. Most recently, Lenzmeier Construction has employed "cathedralized attic insulation" where the insulation is applied at the roof line to create a more dust-free and efficient insulated envelope. "However," Steve says, "energy-efficient windows, high SEER air conditioning systems and generous insulation R-values are only effective if incorporated into a properly installed overall system. For example, windows and insulation must be installed to rigid standards and ductwork must allow for the exchange of fresh air. Even the orientation of the home on the lot must be taken into account in order to fully maximize energy efficiency."

Stained alder double doors lead to this master bath retreat. Separate whirlpool bath and shower areas are accented by raised panel wood detailing and low-maintenance travertine floor tiles.

PHOTO BY JERRY PORTELLI PHOTOGRAPHY

Lenzmeier Construction's portfolio includes completed executive custom homes in such East Valley communities as Tempe, Chandler, Las Sendas in Mesa, and Crestview in Fountain Hills. Current projects are under way in Ryan Estates in Chandler, DC Ranch in North Scottsdale, and Paradise Valley. Typically ranging from 4,000 to 13,000 square feet, Lenzmeier Construction's build-to-suit executive custom homes have ranged from $1.2 to 7 million.

Lenzmeier clients work directly with Steve Lenzmeier throughout the building process, in most cases, establishing a personal relationship that continues long past project completion. Steve prefers to maintain close, hands-on supervision of each project to ensure that his exacting quality standards are met and his client's vision is realized. Steve concludes, "Most of my clients are professional people who are successful because they do things right. They expect no less in their builder."

For more information about Lenzmeier Construction, Inc., call (480) 830-3350 or visit www.lenzmeierconstruction.com. ■